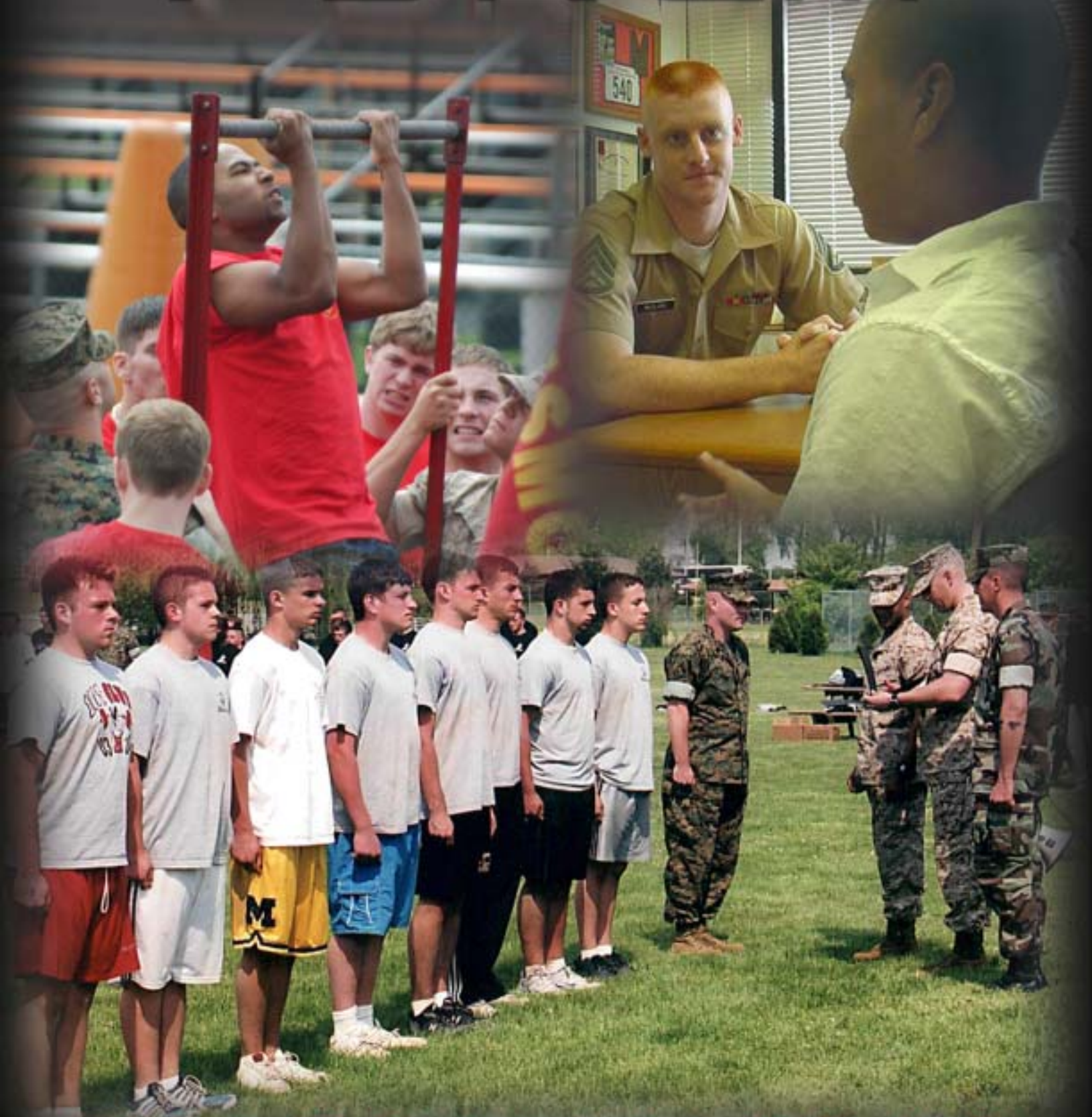


FOURTH FORUM



3RD QUARTER FY 04

4th District Award Standings

2nd Trimester FY 2004

GOLD



Maj. Calvert L. Worth
RS Detroit

Awards Points: 89.46

Contracting Mission: 101.59%

Shipping Mission: 102.35%

SILVER



Maj. James D. Martin
RS Louisville

Awards Points: 80.37

Contracting Mission: 101.75%

Shipping Mission: 101.27%

BRONZE



Maj. Charles N. Black
RS Raleigh

Awards Points: 79.02

Contracting Mission: 110.77%

Shipping Mission: 101.84%

(COVER)

Photo Illustration by
Lance Cpl. Sarah M. Harman

**From recruiting stations
around the Fourth Marine
Corps District, recruiters
and poolees in action.**

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Guidelines for Submission If you have a comment, or you've written a story, or have a story idea that you would like to see in *4th Forum*, the 4th MCD staff would like to hear from you. You can call the editor at (717) 770-8125 or send an email to sengte@4mcd.usmc.mil. If you would like to submit a story about recruiting, tricks of the trade, military families, or any other subject, please send the typed story along with any photographs to: 4th Forum Editor, 4th MCD, Bldg. 54, Suite 3, New Cumberland, Pa. 17070. Submissions will only be returned by request.

COLONEL'S REMARKS

Potential has no Boundaries

We are now into the final quarter of this Fiscal Year. **What we do over the course of the next three months will have a significant impact on our overall FY04 performance and results.** Will we be content with meeting only the minimum that is required, or will we commit to achieving our potential and ensure a strong close for this FY and a solid start to FY05?

It is entirely within our control.

We are all on this duty to accomplish our recruiting mission. It is vitally important to the Marine Corps that we succeed. Ensuring our success requires a maximum effort from everyone. Every day.

Few of us really ever push ourselves to the limits of our abilities. Basketball coach John Wooden said "Don't measure yourself by what you accomplished, but what you should have accomplished with your ability."

Strive to be your best — only in striving to be the best will we realize our full potential.

Mission is the minimum. Our goal is to achieve to our potential each and every month.

QUALITY WITHOUT COMPROMISE!



Col. Craig A. Marshall
4th Marine Corps District



Sgt. Tiffany K. Carter

Major Peter Lazarus passes the organizational colors of Recruiting Station Frederick, Md., to Maj. Julie Nethercot during the Change of Command ceremony held at Fort Detrick, Md., July 26. Passing the colors is symbolic of the change of command for a unit.



Sgt. David J. Drafton

Major Charles N. Black, commanding officer, Recruiting Station Raleigh, bids Gunnery Sgt. Eric Evans farewell during the command's "All-hands" Conference June 1. Evans served a 36-month tour with RS Raleigh and is headed to Marine Corps Air Station Cherry Point, N.C.



Sgt. William T. Kinsey

Staff Sgt. Rhonda E. Smith, Military Entrance Processing Station Liaison for Beckley, W.V., shakes hands with Maj. Benjamin Z. Woodworth, commanding officer of Recruiting Station Charleston, after her reenlistment July 12.

SERGEANT MAJOR'S MESSAGE



Marines,

First and foremost, never forget that you are a Marine, a Marine who just happens to be on recruiting duty. Be the best Marine, and recruiter, you can be.

There are no secrets to recruiting duty. However, it does require hard work. Do not confuse hard work with long hours though. You have to be effective.

I believe there are two areas of concern we must address at all levels in order to be effective. First the science of recruiting, which is systematic. This includes the training you receive at Recruiter School, Proficiency and Review training, making full use of your programs, prospecting and selling skills and evaluations. These are just a few parts of systematic recruiting.

Second, the art of recruiting, which is leadership -- nothing less than being a Marine. As Gen. John A. Lejeune once said, "The term Marine has come to signify all that is highest in military efficiency and soldierly virtue." The art is the ability to put the science to work for you to guarantee the success of you and your Marines.

This is no different than anywhere else in our operating forces.

Combine the science with the art, and you set your Marines up for success; mission accomplishment.

Mission is not an option.

SgtMaj. David W. Boerst
4th Marine Corps District



Staff Sgt. Rosemarie Jackson

Gunnery Sgt. Patrick W. Gerdeman bids farewell to Recruiting Station Cleveland May 1 at his retirement ceremony. Gerdeman served RS Cleveland for six out of his 21 year career in the Marine Corps.



Sgt. David J. Drafton

Sergeant Major Antony E. Jenkins, Recruiting Station Raleigh sergeant major, looks on as several sub-station's staff and non-commissioned officers participate in a team building exercise.



Sgt. John Watts

Sergeant Adam C. Smith, a new recruiter at Recruiting Station Cleveland, is promoted to his current rank at a ceremony May 1. Smith is assigned to Recruiting Sub-station Zanesville.

Announcing the 4th District Summer Referral Offensive!

Marines,

Below is a copy of the flyer that has been mailed to your Poolees, along with a letter to their parents. The letter announces the 4th District's Referral Offensive which began July 15 and continues through the end of September. The flyer shows your Poolees what they will win for attaining specific numbers of referrals who enlist in the Delayed Entry Program. It also lists the awards for the Poolees who get the most referrals.

For more information about this offensive, contact your Recruiting Station Sergeant Major.

INCENTIVE ITEMS

THESE ARE THE REWARDS YOU WILL RECEIVE FOR REFERRING QUALIFIED APPLICANTS TO YOUR RECRUITERS.

THREE REFERRALS - DRESS BLUE UNIFORM

TWO REFERRALS - PROMOTION TO PRIVATE FIRST CLASS AND A WATER-PROOF WIND BREAKER WITH EMBROIDERED MARINES AND EAGLE, GLOBE AND ANCHOR.

ONE REFERRAL - EMBROIDERED MARINES BACKPACK

PRIZES FOR POOLEES WHO GENERATE THE MOST REFERRALS

SILVER

HOBIE 45" DELUXE LONGBOARD. THE BOARD IS EQUIPPED WITH ALUMINUM ALLOY TRUCKS, RISER PADS, HIGH-REBOUND WHEELS AND ABEC 5 BEARINGS.

GOLD

2004 GIANT BOULDER MOUNTAIN BIKE. THE BIKE FEATURES AN ALUMINUM FRAME, SHIMANO COMPONENTS, AND 21 SPEEDS.

Poolées taste trials

parents reassured with sample of tough love

*Gunnery Sgt. Mike Giannetti
Recruiting Station Detroit*

TOLEDO, Ohio – It was a typical bus ride for the poolées of Recruiting Station Detroit as they joked with their recruiters, but everything came to a grinding halt when the wheels stopped and the Drill Instructors started.

“GET OFF MY BUS!” screamed the campaign covered Marines. The poolées weren’t too sure what to make of these Marines as their laughter changed to gasps. Their sleepy eyes quickly popped open as they scampered off the bus onto the blacktop.

In a matter of seconds they were standing in formation and were quickly introduced to their new friends. Drill Instructors Gunnery Sergeant Richard Moore and Staff Sergeants Daniel Arcentales and Tama Richardson were kind enough to travel from Marine Corps Recruit Depot Parris Island, S.C., to visit the poolées at Recruiting Station Detroit for the annual Poolée Field meet. The meet included an initial strength test, but other events were also held while the poolées competed for team and individual awards.

According to Sgt. Maj. Stephen Balczo, the field meet serves several purposes. “It allows us to gauge the physical condition of our pool, the ability to gain referrals by the poolées bringing their friends,

The young men and women in the Delayed Entry Program have an idea what to expect at Parris Island and the four years following it, but many of the parents have no idea what their child has gotten themselves into. Questions ranging from; “Will my child have e-mail access in boot camp?” to “When will he go to Iraq?” were answered during the open forum with the drill instructors. Mother, father and child walked away with a better understanding and a new appreciation of the Marine Corps.

For many parents it was the guest speakers who changed their perception of the Marine Corps. One such speaker was Robert A. Lutz, General Motors Vice Chairman, Product Development; Chairman, General Motors North America; and Interim President, General Motors Europe. Lutz, whose automotive career has spanned 31 years, spent 11 years as a Marine. He joined the Corps in 1954 as a private, was selected for officer commissioning and attained the rank of captain while serving as an aviator.

He told the families of Recruiting Sub-station Warren that his father forced him into the Marines at the height of the Korean War.

“My father wanted me in the military and he knew the Marine Corps was the best,” said Lutz.

He attributed his success in life to the transformation he underwent at Parris Island. Lutz added, “The Marines build leaders. The principles and leadership skills I learned 50 years ago I still use today. My journey in life has been a successful one, and I owe a lot to the Corps. The journey you’re embarking on will not be easy but will be rewarding.” All the Marines and former Marines reiterated a similar message throughout the week.

The poolées who didn’t comprehend that message during the family nights, comprehended it shortly after the drill instructors entered their bus. According to Staff Sgt. Chad Stewart, Recruiting Sub-station Warren, Poolée Michael Papastergion, who stands six foot four inches, was adamant that no one could intimidate him. “After the field meet he told me he was scared as hell,” smiled Stewart. For approximately six hours these poolées were pushed to their physical limits, endured the wrath of the “hat,” a nickname for the drill instructors, and learned what teamwork was all about.

“They were motivated to see first hand how it will be at Parris Island and experience the meaning of camaraderie,” said Stewart.



Gunnery Sgt. Mike Giannetti

Poolée David Ulch, RSS Southgate, strains during the pull-up portion of the initial strength test.



Gunnery Sgt. Mike Giannetti

Staff Sgt. Tama Richardson asks RSS Findlay poolée, Rose Suko, where she had her hair done at the field meet May 8.

and it gives them a taste of what they can expect during boot camp,” he said. “By having the drill instructors here it eliminates the unknown. They can see first hand the drill instructors are human, and they do everything for a purpose.”

Earlier in the week the poolées and their families had a chance to see the “human side” of the drill instructors during the recruiting sub-station’s family nights. During these family nights the Marines gathered together and introduced the families to “Marine Corps 101.” The typical evening started with an introduction of the commanding officer, the recruiters, drill instructors and former Marines who attested to the intangible benefits of being a Marine.

of transformation

RS Cleveland's first meet 'dizzying' success

Sgt. John Watts

Recruiting Station Cleveland

CLEVELAND, Ohio — Members of the Delayed Entry Program are often seen preparing for recruit training by running the Initial Strength Test not the "Dizzy Izzy."

However, the Dizzy Izzy was just one of many events at the First Recruiting Station Cleveland Poolee Field Meet held at Paul Brown Stadium, Massillon, Ohio, May 8.

The future Marines competed in the Initial Strength Test, tug of war, a water can relay and other events, before watching the noncommissioned officers in charge of their

recruiting sub-stations compete in the final event. Poolees cheered as NCOICs ran the aardvark race, placing orange construction cones in front of their faces, chasing beach balls to the finish line.

Points were added up during the events and individual winners were presented medals and certificates during an award ceremony following the event. RSSs Lorain and Maple Heights tied for first place overall and now hold the field meet co-championship until the next meet.

Staff Sgt. James M. Friedhoff, Program Specialist, said the goal of the event was more than just bringing RS Cleveland's poolees together in competition.

"There were two main reasons why we conducted the RS Cleveland Annual Field Meet. The meet gave the commanding officer the opportunity to determine the health and morale of his summer pool ensuring we meet summer shipping requirements," said Friedhoff. "It also gave the NCOIC's and recruiter's a chance to motivate their poolees and foster camaraderie."

According to Friedhoff, the field meet, which brought 291 of RS Cleveland's 537 poolees together in competition, was a success.

"The field meet was a success because it



Sgt. John Watts

RS Cleveland commanding officer, Maj. Christopher D. Gideons, and Sgt. Maj. Michael P. Barrett, RS Cleveland's sergeant major, present Medina poolee, Rhiannon Demlow, the award for most crunches by a female, 126.

accomplished our two goals, but more importantly, I think that it was successful in the respect that some Marines went into the Field Meet with a "here we go again, dog and pony show" attitude, but they actually got caught up in the spirit of the field meet and honestly had a good time competing against the other recruiting sub-stations."

Matthew Halle, RSS Medina poolee, has been in the DEP for nine months and said he had a blast and looks forward to the next one.



Sgt. John Watts

Major Christopher D. Gideons, RS Cleveland commanding officer, (left) assists Gunnery Sgt. Horacio C. Vela during the aardvark race.

Louisville goes for gold at fort knox meet

Sgt. Scott Whittington

Recruiting Station Louisville

FORT KNOX, Ky. — Future Marines from Kentucky, Southern Indiana and Cincinnati came here to participate in a biannual field meet April 3.

First order of business was to meet the special guests. As the poolees exited their vehicles they were greeted by the barking of Devil Dogs other wise known as drill instructors. The poolees made the journey from all over Recruiting Station Louisville's area to participate in a large-scale competition. The sub-stations challenge each other as teams to find out who is best of the best out of all the rest.

Recruiting Sub-station Evansville took top honors overall beating the other nine RSSs with Clarksville in 2nd and Cincinnati in 3rd.

"Surrender is not in our creed," Staff Sgt. Daniel Froustet, a canvassing recruiter with RSS Evansville, said of his poolees. "Lead, follow or get out of the way," he added.

All 10 sub-stations began the competition with the Initial Strength Test.

Evansville may have won over all, but they couldn't hold a torch to RSS Clarksville, which had the IST competitions won.

"Even though we are the smallest, our kids put out 100 percent effort in everything they do," said Sgt. John Tiller, canvassing recruiter, RSS Clarksville. "That's what we teach them."

With the conclusion of the IST, the sub-stations split. Some competed in the drill competition while others hit the obstacle course.

First the poolees broke for chow the Marine Corps way — a Meal Ready to Eat and a patch of ground. By the look on their faces it was obviously the first time most of them had the pleasure.

Even with food weighing down their bellies RSS Florence tore through the obstacle course with expertise and won the event.

"No one stood a chance against us," said Gunnery Sgt. Franklin, NCOIC, RSS Florence.

Meanwhile the drill instructors graded the drill competition, which RSS Paducah easily won. The other sub-stations were more than 30 points away.

"They seemed to have a genuine knowledge of what was going on and that they had practiced. It was obvious to me that the recruiters had worked with those kids to get them better prepared for recruit training," said Staff Sgt. Roger Newcomb, drill instructor, 2nd Battalion, Parris Island.

Initial Visit Crucial to Success

Master Sgt. Aaron F. Case
4th MCD Contact Team

The success of the High School and Community College program depends greatly on an aggressive and thorough annual plan, and the consistent execution of that plan year after year. The High School Program concludes May 31 and begins June 1 each year, to coincide with graduations.

The initial visit is the first formal visit of the program year. During the visit, recruiters inform high school officials about the various programs and opportunities the Marine Corps offers to the students. The initial visit is the time to gather information about the school, confirm scheduled talks and the Armed Services Vocational Aptitude Battery testing schedule, and to complete the high school profile sheet.

The initial visit is crucial. We never get a second chance to make a good first impression, so the importance of the initial visit cannot be overemphasized. It will set the pace of the program and tenor of the relationship with the school. An appointment must be made with a school official such as the principal, dean, or head guidance counselor, for the initial visit. All working schools must receive an initial visit, as directed by the Volume I, Guidebook for Recruiting Operations at the RS Level.

Preparation is the key to a successful initial visit. Gather basic information about the school before conducting the visit. Is its curriculum primarily vocational or academic? Are the appropriate promotional materials and proof sources ready? Do you have enough business cards to leave a supply at the school? Have you practiced overcoming any anticipated objections, or answering any questions the school may have? Consider possible needs and role-play the selling skills required to support them. Also, review the commanding officer's milestones for the upcoming school year and the previous year's profile sheet. Non-commissioned Officers-in-Charge are a great resource to get help with role-playing the initial visit. They should be able to provide coaching during the actual visit.

Bring the new High School/Community College Profile Sheet and new visit card to the initial visit so any additional information

can be immediately added. Use this card to schedule future visits and events.

When making the initial visit it is important to emphasize and clearly explain the following aspects of the high school program, NROTC Scholarship Program, ASVAB Testing Program, Youth Physical Fitness Program, Musicians Program, Marine Corps Reserve, Command Visit Program, and the Instructional Video and Awards Programs.

Obtain lists of names and numbers of the upcoming seniors and compare them to the lists obtained during last year's final visits. You will prospect this list during the summer months, so it must be as accurate as possible. If lists cannot be obtained because of school policy or other reasons, there are other ways of compiling and obtaining names. If the school will not provide a complete senior list, request a partial list.

Ask high schools and school boards that prohibit the release of student lists if they would provide seniors with an option form so they could individually choose to release the information to recruiters. There are also many other avenues of approach. One or two roadblocks are no excuse for not obtaining a list.

Remember the Hutchinson Amendment, commonly known as "No Child Left Behind," requires that high schools provide the same information to military recruiters as they provide to colleges and other employers.

If a school refuses to provide you those lists, you may want to remind them of that law. However, be careful not to overplay your hand, you don't want to completely sour a possible relationship with the staff of the school.

Just because the school does not officially release a list it does not excuse not having one. The list will be your primary weapon for the next three years of working the school.

The success or failure a Marine has on recruiting duty will largely be due to the efforts put into the high school program. A well-executed initial visit gives recruiters the best possible chance at success for many years to come.

Other avenues to obtain lists

School Website

Many schools have a web site and directory information can be obtained by review of these sites.

School Library

School libraries normally have a list of mailing addresses in order to notify students about overdue books.

High School Directory

Some schools publish a directory that lists all of the students in the school, grouped by school year. The directory is normally published in the fall and may be available in the school library.

Newspapers

Local newspapers often publish the names of high school graduates. In some cases addresses are included. Check local daily and weekly newspapers for their policy on this matter.

High School Yearbook

Most schools publish a yearbook. Some may include names, addresses, and phone numbers of seniors as well as juniors. Yearbooks are usually available in school libraries or can be temporarily loaned from poolers.

School Photographers and Jewelers

Another source of lists are photographers and jewelers. Sometime during the junior year or early in the senior year, students are photographed and fitted for class rings. Often these businesses have a complete list of student addresses and phone numbers.

Prospecting first seniors is half the battle

*Master Gunnery Sgt. Mark Holman
4th MCD Contact Team Chief*

Even though it is only the beginning of the summer, recruiters should already be focusing on obtaining first seniors. By this point most recruiters should have contracted

"Life is tough, and it's even tougher if you're stupid."

John Wayne

first seniors from a number of sources such as the priority prospect cards. There is no such thing as an "easy" contract, but by this time the kid who was hanging around your lunchroom set up all last year, the ones who attended every pool function since last September and wanted you to meet with their parents in March, should be a part of the

delayed entry program.

All of that mentoring and leadership has paid off. That first senior, who has been waiting all year, is working in the DEP. Now it is time to plan how to continue on this course and write the remaining first seniors.

Most recruiters do not get too concerned about which high school the senior comes from or whether they are active or reserve. They just want to make mission and have seniors in the DEP to work toward referrals, but where poolees are matters in the long run.

In recruiting there are some guidelines when working first seniors. The goal is to have 2.4 percent of the male high school seniors in each high school contracted. That simply means if you have 100 male high school seniors, you should have contracted 2.4 or 3 male high school seniors out of that class.

Recruiters should attempt to attain the same percentage in each high school assigned. Reaching this goal is important so as to maximize the number of poolees telling the Marine Corps story to the greatest number of possible applicants in every high school.

Several sources are available to assist in

finding and closing on first seniors, they include: 2005 senior lists; working your Boot Leavers; those new Marines on Recruiter's Assistance and permissive temporary additional duty from those high schools; PPCs; and, your DEP pool. Do not discount the reserve units in your area. They can be a great source for referrals.

Make sure your poolees and command recruiters know how to obtain referrals and are tasked accordingly. Referrals from them should make up one third of your contracts.

The importance of obtaining first seniors should never be underestimated. Contracting first seniors gets your foot in the door at your working schools. Having a poolee in each high school referring their friends is like having a mini recruiter in each school. This is a golden opportunity to maximize contacting power each month throughout the fiscal year.

John Wayne once said in a movie, "Life is tough and it's even tougher if you're stupid."

Recruiting IS tough. Are you ready to maximize the first senior advantage or will you struggle to make mission each month by yourself?

Corps changed punk kid into gentleman Marine

*Erica Pluff
Monroe, Mich., Evening News*

MONROE, Mich. -- During high school and the year after, he was a self-described "punk kid." But not anymore.

Dave Seymour is nearing the end of his three-week vacation from the Marine Corps. The time off came after he graduated from Parris Island boot camp in late May. Training in South Carolina changed him, he said. Responsibility and pride filled the void that parties had tried to stifle.

Escaping the marijuana and the beer his friends offered was tough, Seymour says. He rolled out of bed hung-over on school days. He didn't do well academically and ignored teachers who pointed out his destructive habits, he said.

"I worked at a lumber yard. The pay was all right, but I couldn't even tell you where my checks went," Seymour said. "I felt like if I stayed here and kept doing the same stuff, I was digging myself deeper in a hole."

Seymour said his grades limited his options. He told himself that he would sign up for college, but he watched the deadlines pass. The Marines, he said, seemed like a good way to better himself. He signed up last September and expected to leave in November. Then, he ripped tendons in his shoulder at a concert.

As he waited for his March surgery, he became depressed. He figured boot camp would cripple him more. When he realized the experience would either make or break him, he said, he replaced his doubts with training.

"You get there, and you can't leave," Seymour said. "I figured while I was there, I'd make the best of myself like I should've done in school."

He arrived more physically prepared than mentally, he said. The first two weeks were the hardest.

"It's so hard to adapt to it," Seymour said. "You've never been through anything like that in your entire life."

Despite the hardship, the doubt and the bruises, Seymour said boot camp saved him. A new feeling overcame him at graduation - pride.

"I think I can actually call myself a man now," Seymour said. "I'm a gentleman now. I'm more determined than I ever was. I'm not the same person I was in high school at all."

Seymour listed changes in his life as he sat in uniform at the Monroe recruiting

office. He shaves twice a day and gets his hair cut once a week. He replaced his ripped jeans with khakis. Collared shirts hang in his closet next to T-shirts of his favorite bands.

"I just wanted to make my family and everybody I knew proud," Seymour said. "Hopefully, I did."



Nancy Chorzempa

Private David Seymour said the Marine Corps changed him from a punk kid into a gentleman.

Recruiter faces hard-days-night

Sgt. David J. Drafton
Recruiting Station Raleigh

RALEIGH, N.C. – The life of a canvassing recruiter is one filled with long days and lots of rejection. It could be enough to break a person down. Choosing to do the right thing and ensure the clientele is in keeping with the highest of Marine Corps standards can be difficult, but each has his own way of keeping their Marine Corps spirits up.

Camouflaged amongst Marine Corps paraphernalia and awards,



Sgt. David J. Drafton

Sergeant Danny Henry Jr., a canvassing recruiter at Recruiting Substation Raleigh, starts his day off right with a few dozen telephone calls to possible future Marines.

Sgt. Danny E. Henry, Jr., canvassing recruiter, begins his day by hyping up the other Marines in the recruiting office with his new ringtone on his cellular phone, rapper Jay Z's "Brush your shoulders off."

"I have to start the day off right," said Henry. Keeping energized helps recruiters keep their eye on the prize, the best possible applicants.

"It wouldn't be the Marines if anyone could join, we have high standards and I will follow and keep them," said Henry.

With only one year of recruiting under his belt Henry has found that it is not difficult finding willing and able bodied young men and women to enlist. "I am just trying to make a difference in these guys lives," said Henry.

Henry to date has maintained an average of 4.11 contracts per month and a fiscal-year average of 3.43 contracts.

"He has the potential of becoming a meritorious staff sergeant...it's just a matter of time," said Maj. Charles N. Black, commanding officer, Recruiting Station Raleigh, N.C.

The Kentucky native finds his prospects in places other recruiters would not think of canvassing. "I go to coffee shops, libraries and even thrift stores," said Henry.

"I assigned the North Raleigh area to Henry because he has the young look that won't intimidate our possible applicants. It is working out better than I could have imagined," said Gunnery Sgt. Darryl T. Foster, noncommissioned officer in charge, Recruiting Substation Raleigh.

Working the streets of Raleigh has allowed Henry to meeting some very interesting people like Brett Parker, the younger brother of the 2nd runner-up in the 2nd season of "American Idol," Clay Aiken.

"I choose to come on recruiting duty to give back to the Corps and to change peoples lives," said Henry.

During his normal workday Henry finds time to check in on his wife, Sarah, at work just to see if she is OK and possibly tell her he will be working late again.

"She is very supportive. She is one of the main reasons that I have been as successful as I have," said Henry.

"If he is successful then I will be too," said his wife.

"The fleet was much different than recruiting duty, I was able to come home to my wife at around the same time everyday and I knew days in advance if I was going to be late or otherwise," said Henry.

"He's on the go twenty four-seven and he always gets me involved. I feel like he's told me so much that I could probably recruit," said Sarah.

Nowadays Henry's days and nights are filled with paperwork, filing, telephone calls and canvassing local areas to find potential recruits.

"I don't regret coming out here (recruiting duty) at all. I think it has just made me a better Marine," concluded Henry.



Lance Cpl. Sarah M. Harman


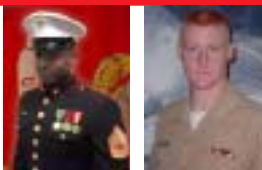

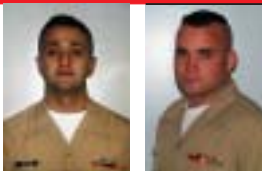


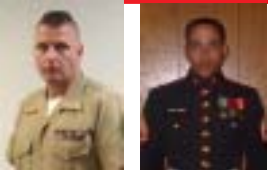

Corporal David A. Lopez, Service Record Book chief for the Fourth Marine Corps District, stands with the plaque he received for being selected as the District's Marine of the Quarter for the second quarter of Fiscal Year 2004. Lopez was presented with the plaque in a ceremony at the District headquarters April 16.



Sgt. David J. Drafton

Air Force Lt. Col. Thomas Powers, 2nd Airlift Squad, Pope Air Force Base, swears his son, future Marine Greg Powers, into the Marine Corps at Recruiting Station Raleigh recently.

ON TOP OF THE DISTRICT IN THE 3RD QUARTER

		Baltimore RSS: Catonsville NCOIC: Staff Sgt. Gowl RSS: Bel Air Recruiter: Sgt. Barros			Frederick RSS: Fairfax NCOIC: Gunnery Sgt. Benton RSS: Fairfax Recruiter: Staff Sgt. McClung
		Charleston RSS: Dayton NCOIC: Gunnery Sgt. St. John RSS: Beckley Recruiter: Staff Sgt. Johnston			Louisville RSS: Fairfield NCOIC: Staff Sgt. Adyani RSS: Lexington Recruiter: Staff Sgt. Anderson
		Cleveland RSS: Canton NCOIC: Gunnery Sgt. Baker RSS: Canton Recruiter: Sgt. Brahen			Raleigh RSS: Hickory NCOIC: Gunnery Sgt. Parris RSS: Greensboro Recruiter: Staff Sgt. McLeod
		Detroit RSS: Pontiac NCOIC: Gunnery Sgt. Travis RSS: Toledo Recruiter: Staff Sgt. Patterson			Richmond RSS: Charlottesville NCOIC: Gunnery Sgt. Emmert RSS: Charlottesville Recruiter: Sgt. Moneymaker

Meritorious Promotions	New 8412's	10 or more in the 3rd Quarter	
Gunnery Sgt. Byers RS Richmond	Gunnery Sgt. Atkinson RS Raliegh	Gunnery Sgt. McElvain RS Raleigh	Staff Sgt. McLeod RS Raleigh
Gunnery Sgt. Narace RS Frederick	Gunnery Sgt. Byers RS Richmond	Gunnery Sgt. Jackson RS Cleveland	Staff Sgt. Sprenz RS Raleigh
Staff Sgt. Brahen RS Cleveland	Staff Sgt. Clear RS Cleveland	Staff Sgt. Breitenback RS Cleveland	Staff Sgt. Sullivan RS Raleigh
Staff Sgt. Harper RS Charleston	Staff Sgt. Goode RS Detroit	Staff Sgt. Edwards RS Louisville	Sgt. Gonzales RS Baltimore
Staff Sgt. Kelly RS Richmond	Staff Sgt. Marr-Gaye RS Frederick	Staff Sgt. Hester RS Louisville	Sgt. McClary RS Raleigh
TOP THREE MCRD GRADUATE RATES FOR 3rd QUARTER Detroit 98.11% Baltimore 96.84% Frederick 96.34%		Staff Sgt. Jordan RS Raleigh	Sgt. Moneymaker RS Richmond
		Staff Sgt. McClung RS Frederick	Sgt. Perdue RS Cleveland
		Staff Sgt. Mcfarland RS Louisville	Sgt. Smith RS Richmond

4th MCD Top Monthly Performers

RS	APRIL	MAY	JUNE
Baltimore	Staff Sgt. Stepney (Catonsville)	Satff Sgt. Kephart (Catonsville)	Sgt. Barros (Bel Air)
Charleston	Staff Sgt. Delano (Parkersburg)	Staff Sgt. Clawson (S. Columbus)	Sgt. Burkhardt (Huntington)
Cleveland	Gunnery Sgt. Jackson (Canton)	Staff Sgt. Smith (Zanesville)	Sgt. Perdue (Canton)
Detroit	Staff Sgt. Paterson (Toledo)	Staff Sgt. Malas (Ypsilanti)	Gunnery Sgt. Bomberry (Mt. Clemens)
Frederick	Sgt. Summers (Alexandria)	Staff Sgt. McClung (Fairfax)	Staff Sgt. McClung (Fairfax)
Louisville	Staff Sgt. Hester (Fairfield)	Staff Sgt. Anderson (Lexington)	Staff Sgt. Edwards (Cincinnati)
Raleigh	Staff Sgt. Sullivan (Jacksonville)	Sgt. McClary (Hickory)	Staff Sgt. Locke (Jacksonville)
Richmond	Staff Sgt. Simpson (Richmond)	SSgt. Brizan (Chesapeake)	Sgt. Moneymaker (Charlottesville)
PSR	Staff Sgt. Stevens (Richmond)	Staff Sgt. Rajopa (Baltimore)	Staff Sgt. Stevens (Richmond)

Top NCOIC Monthly Performers

RS	APRIL	MAY	JUNE
Baltimore	Staff Sgt. Gowl (Catonsville)	Gunnery Sgt. Jahnigen (Dover)	Staff Sgt. Balderson (Wilmington)
Charleston	Master Sgt. Jefferson (S. Columbus)	Gunnery Sgt. St. John (Dayton)	Staff Sgt. Bishop (Huntington)
Cleveland	Staff Sgt. Schaffer (Zanesville)	Gunnery Sgt. Vela (Mansfield)	Gunnery Sgt. Baker (Canton)
Detroit	Staff Sgt. Goode (Ypsilanti)	Gunnery Sgt. Mumford (Toledo)	Master Sgt. Travis (Pontiac)
Frederick	Staff Sgt. Marr-Gaye (Chantilly)	Gunnery Sgt. Benton (Fairfax)	Gunnery Sgt. Benton (Fairfax)
Louisville	Staff Sgt. Adyani (Fairfield)	Gunnery Sgt. Cutsail (Evansville)	Gunnery Sgt. Deskins (Lexington)
Raleigh	Staff Sgt. Sherrill (Sanford)	Gunnery Sgt. Quiles (Greensboro)	Gunnery Sgt. Foster (Raleigh)
Richmond	Master Sgt. Travers (Newport News)	Staff Sgt. Sumpter (Danville)	Gunnery Sgt. Runge (Petersburg)
PSR	Gunnery Sgt. Raia (D.C.)	Gunnery Sgt. Raia (D.C.)	Gunnery Sgt. Raia (D.C.)